



The Association of Investment Company Industry Keyfacts 31 March 2007

	Total Assets	Market Capital
Number	£m	£m
425	91,794	76,823

	- UK -				- Offshore -			
	Conventional ex VCTs	% industry	VCT	% industry	Splits	% industry	Total	% industry
Total Assets (£m)	65,970	72%	2,550	3%	3,741	4%	72,261	79%
Market Capital (£m)	56,317	73%	2,311	3%	2,985	3%	61,613	80%
Number	201	47%	112	26%	30	7%	343	81%

- TOTAL Offshore and UK -			
Conventional ex VCTs	% industry	Splits	% industry
83,819	91%	5,425	6%
70,141	91%	4,371	6%
274	64%	39	9%

AIC Membership Keyfacts

Number	Total Assets	Market Capital
302	£m	£m
71%	68,734	57,632
	75%	75%

	- UK -						- Offshore -						- Total Offshore and UK -								
	Conventional ex VCTs	% industry	member ship	VCT	% industry	member ship	Splits	% industry	member ship	Total	% industry	member ship	Conventional	% industry	member ship	Splits	% industry	member ship	Total	% industry	member ship
Total Assets (£m)	56,109	85%	82%	2,052	80%	3%	3,284	88%	5%	61,445	85%	89%	7,078	40%	10%	211	13%	0%	7,289	37%	11%
Market Capital (£m)	47,828	85%	83%	1,856	80%	3%	2,592	87%	4%	52,276	85%	91%	5,178	37%	9%	178	13%	0%	5,356	35%	9%
Number	180	90%	60%	73	65%	24%	24	80%	8%	277	81%	92%	24	33%	8%	1	11%	0%	25	30%	8%

Includes 3 AIM listed conventional Member companies with total assets of £985m.

AIC Key Personnel

Hamish Buchan	AIC Chairman
Daniel Godfrey	Director General
Ian Sayers	Deputy Director General
Annabel Brodie-Smith	Communications Director
Guy Rainbird	Public Affairs Director
Lori Fox	Head of Member Services

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Industry conventional structure by AIC Sector

31 March 2007

AIC Sector	Total Assets (£m)	Market Cap (£m)	Number of Companies
Asia Pacific - Excluding Japan	2,456	2,095	13
Asia Pacific - Including Japan	523	443	4
Country Specialists: Asia Pacific	1,146	1,162	7
Country Specialists: Europe	516	462	3
Europe	3,114	2,631	10
European Emerging Markets	585	512	2
European Smaller Companies	1,167	1,069	4
Global Emerging Markets	3,342	3,004	5
Global Growth	18,778	15,877	30
Global Growth & Income	1,984	1,581	7
Global High Income	120	82	1
Global Smaller Companies	245	211	1
Hedge Funds	3,471	3,435	21
Japan	1,171	979	6
Japanese Smaller Companies	717	644	6
Latin America	200	195	1
North America	846	756	3
North American Smaller Companies	498	371	5
Overseas Growth	413	351	3
Private Equity	10,606	9,593	17
Property	8,558	6,390	22
Sector Specialist: Biotechnology/Life Sciences	476	433	3
Sector Specialist: Commodities & Natural Resources	1,311	1,134	5
Sector Specialist: Endowment Policies	128	101	4
Sector Specialist: Environmental	404	404	3
Sector Specialist: Financials	194	119	4
Sector Specialist: Infrastructure	1,242	1,305	3
Sector Specialist: Liquidity Funds	46	45	1
Sector Specialist: Securitised Debt	2,278	441	5
Sector Specialist: Small Media Comms & IT	429	347	1
Sector Specialist: Tech, Media & Telecomm	431	377	2
Sector Specialist: Zero Dividend	40	38	1
UK Growth	5,131	4,377	25
UK Growth & Income	6,860	5,632	17
UK High Income	795	616	6
UK Smaller Companies	3,600	2,929	23
Venture Capital Trusts	2,550	2,311	112
Total	86,369	72,452	386

Total number of companies in the sector differs from the summary table due to companies which have different investment share 'pools' in issue

Industry split capital structures

Shares	Total Assets (£m)	Market Cap (£m)	Number of Shares/Companies
Debt	1,043		
Zeros	1,332	1,361	32
Convertibles	121	207	2
Income Shares	369	429	18
Ordinary Income Shares	2,007	1,948	26
Capital Shares	553	426	14
Total split capital structures	5,425	4,371	39