| aic                      | Indus  | Industry Overview |                      |                  | 31 March 2013      |                  |  |
|--------------------------|--------|-------------------|----------------------|------------------|--------------------|------------------|--|
| Industry                 |        |                   |                      |                  |                    |                  |  |
|                          | Number | % of<br>industry  | Total assets (£m)    | % of<br>industry | Market cap<br>(£m) | % of<br>industry |  |
| Industry total           | 395    |                   | 105,439              |                  | 86,126             |                  |  |
| Industry ex VCTs         | 291    | 74%               | 102,766              | 97%              | 83,829             | 97%              |  |
| Industry UK (inc VCTs)   | 289    | 73%               | 75,573               | 72%              | 62,085             | 72%              |  |
| Industry UK (ex VCTs)    | 185    | 47%               | 72,900               | 69%              | 59,788             | 69%              |  |
| Industry Offshore        | 106    | 27%               | 29,866               | 28%              | 24,041             | 28%              |  |
| Industry Splits          | 17     | 4%                | 5,313                | 5%               | 4,113              | 5%               |  |
| Industy Conventional     | 274    | 69%               | 97,453               | 92%              | 79,716             | 93%              |  |
| Industry VCTs            | 104    | 26%               | 2,673                | 3%               | 2,297              | 3%               |  |
| Membership               |        |                   |                      |                  |                    |                  |  |
|                          | Number | % of industry     | Total assets<br>(£m) | % of industry    | Market cap<br>(£m) | % of<br>industry |  |
| Membership total         | 334    | 85%               | 92,601               | 88%              | 77,755             | 90%              |  |
| Membership ex VCTs       | 255    | 65%               | 90,155               | 86%              | 75,619             | 88%              |  |
| Membership UK (inc VCTs) | 246    | 62%               | 67,572               | 64%              | 56,504             | 66%              |  |
| Membership UK (ex VCTs)  | 167    | 42%               | 65,126               | 62%              | 54,368             | 63%              |  |
| Membership Offshore      | 88     | 22%               | 25,029               | 24%              | 21,251             | 25%              |  |
| Membership Splits        | 14     | 4%                | 5,006                | 5%               | 3,818              | 4%               |  |
| Membership Conventional  | 241    | 61%               | 85,149               | 81%              | 71,801             | 83%              |  |

Data sourced from AIC MIR, Morningstar and company announcements. Please note that in instances where data has not been provided to the AIC, estimated data is used. This largely affects the VCT, Property, Private Equity, Hedge Fund and Sector Specialist sectors. Where a company has no price, no market cap data will be published and this will be shown as '-'.

20%

2,446

2%

2,136

2%

Please contact the Statistics Department if you have any queries: 020 7282 5555 or statistics@theaic.co.uk

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Membership VCTs