

Volcker's Ghost

A meander through the current macroeconomic environment and the outlook for investment

AIC Investment Company Showcase October 2022

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This presentation was prepared on 21st October 2022, and fund performance data is updated to 31st September 2022. Other market data may be less up to date, nevertheless the managers consider such data to be representative of prevailing market conditions.

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Where are we?

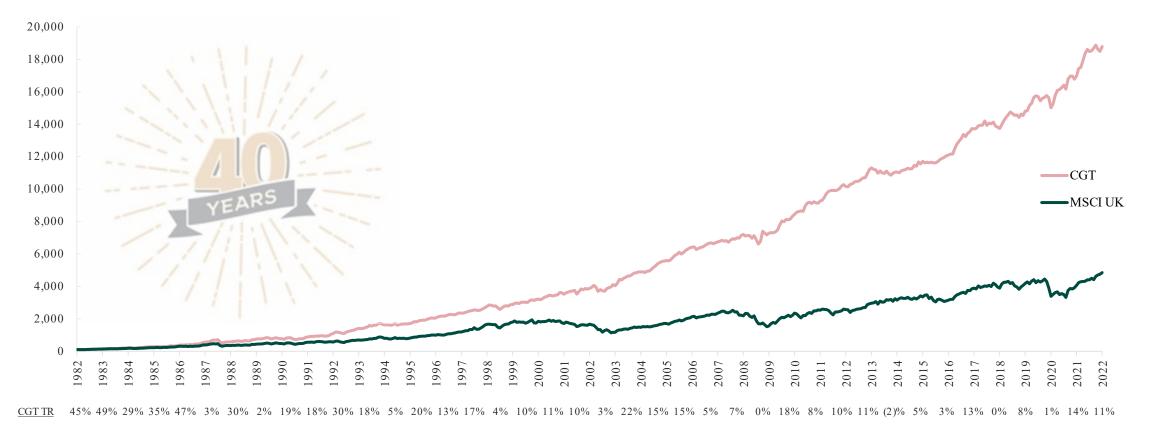
Reflections on the current macroeconomic outlook



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CGAM BACKGROUND Since 1982 CGT has returned 280x¹ with only one down year

NAV Total Return History (Rebased) Apr 1982 to Apr 2022



MACROECONOMIC OUTLOOK UK inflation is now at 40-year highs

UK Retail Price Index, year-on-year change

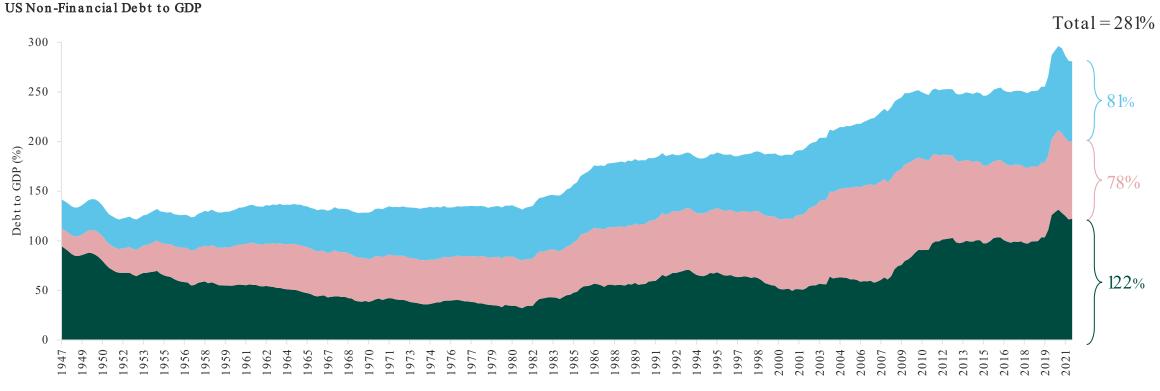


Inflation and interest rates have been low for the past 30 years, but we believe that we are now in a new regime, which looks closer to the 1960s

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Old regime	• Demographics	X	
	• Globalisation	X	
	• Technology	?	
New regime	• Green inflation	\checkmark	
	• Structural change	\checkmark	
	• Pricking asset	?	
	bubble		cgam

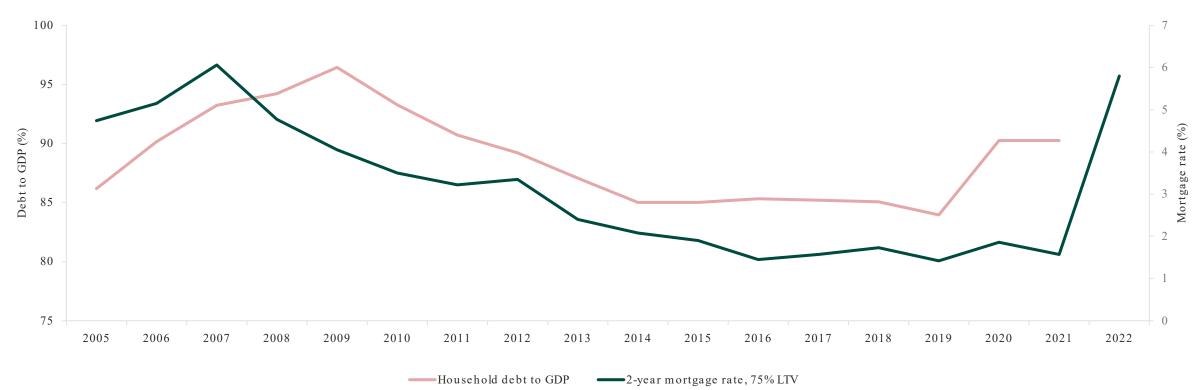
The *entire financial system* is characterised by high levels of indebtedness – there is never only one cockroach in the kitchen!



■ Government ■ Household ■ Corporate

The last time household debt and mortgage rates were this elevated was the eve of the global financial crisis

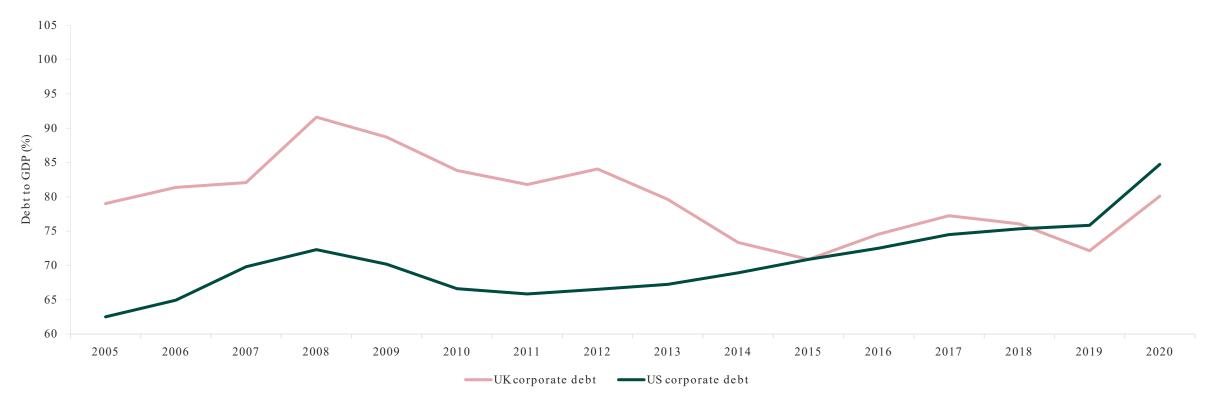
UK household debt to GDP versus 2-year fixed mortgage rate



Corporates have also come out of the pandemic with elevated debt levels

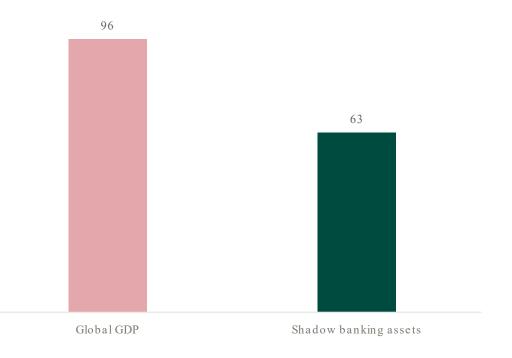
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US and UK corporate debt to GDP



Persistent easy monetary policy has led to extraordinary leverage within the global financial system

Value of global shadow banking assets relative to global GDP (USD trillions)



Shadow banks manage more than \$63 trillion in assets, a number that has doubled across the past decade, and which represents approximately two thirds of global GDP.

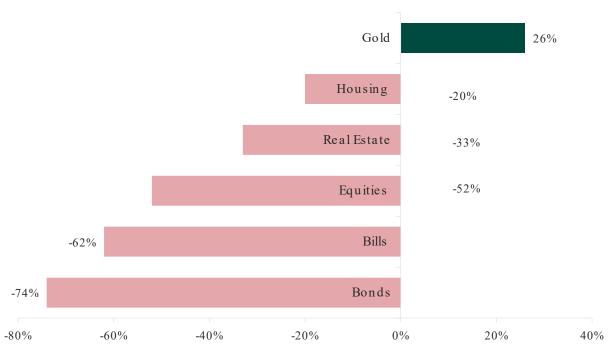
Where to from here?

Reflections on how investors might respond to the current environment

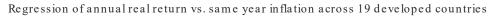


INVESTING ENVIRONMENT

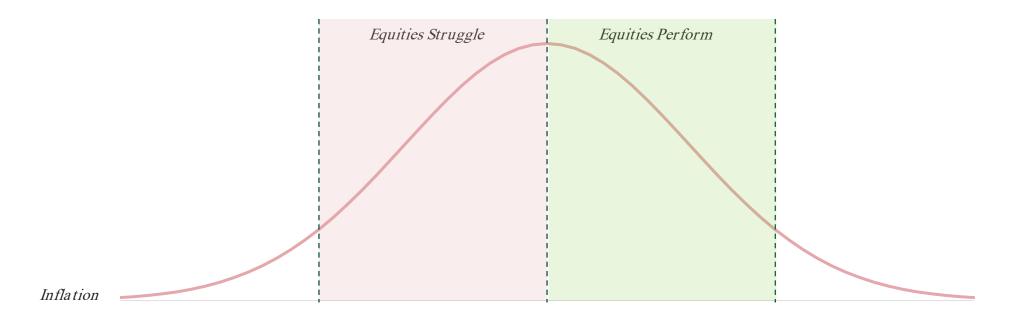
Very few asset classes have consistently performed well during rising inflation



Real Return vs. Inflation 1900-2011



INVESTING ENVIRONMENT Equities actually love <u>disinflation</u>



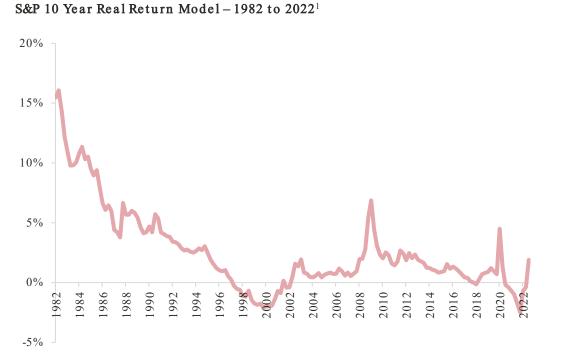
"For a variety of reasons reviewed here, inflation tends to raise investors' required real rate of return on equity and to lower real capital income for tax-related reasons. As a result there is a strong negative correlation between inflation and real and nominal stock prices."

John Tatom, November 2011

Inflation and Asset Prices

INVESTING ENVIRONMENT

We believe that equities offer poor prospective returns due to elevated valuations ... real yields are more attractive with less risk



10 Year US Real Yields - 1982 to 2022

¹Modelbased on: Dividend + Earnings Growth + Valuation Change

2020

202

^{6%} **************** 5% 4% 3% 2% 1% 2006 2008 2014 2016 2018 1996 1998 2000 2002 2004 2010 2012 986 988 990 994 984 992 -1% 98 -2% US Real Yield UK Real Yield ••••• Implied

INVESTING ENVIRONMENT Areas we are currently focused on:

Real Interest Rates	• Recent additions have been made to UK index linked adding to the global portfolio of inflation linked bonds	
Alternatives	• Some alternatives offer a higher potential reward but with higher risk	
Yen Assets	• The Yen is offering exceptional value and Japan could come to be seen as a safe haven in an inflationary world	
Energy Equities	 Supply constrained due to under-investment, Ukraine and OPEC+cuts Undemanding valuations due to ESG selling constraints 	
Sterling credit	• Combination of pension fund selling and BoE selling has led to high spreads even in short dated, economically insensitive sterling credit	

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