



## **AIC VCT Conference 2010 Speaker Biographies**

### **David Cartwright, Independent Consultant**

David Cartwright was until 2005 a tax partner with PricewaterhouseCoopers LLP where he established and led the firm's advisory services to the VCT industry.

Since 2005 David has been an independent consultant to the VCT industry.

### **Philip Hare, PricewaterhouseCoopers LLP**

Philip is a qualified Chartered Accountant and Chartered Tax Adviser who has spent most of his career with PwC advising private and entrepreneurial businesses. He has specialised in venture capital tax reliefs since the inception of Venture Capital Trusts (VCTs) and the Enterprise Investment Scheme in the mid 1990s. He leads the team which provides services to the majority of VCTs established to date as well as many of their investee companies. He is also a member of the AIC's VCT technical committee.

### **Jim Moran, Financial Services Authority**

Jim Moran is the manager of the Specialist Issuers team within the FSA's UK Listing Authority function. The Specialist Issuers team focuses on investment funds, asset management, financial institutions and resources companies.

Jim joined the UK Listing Authority in 2000. Previously he was at KPMG Corporate Finance.

### **Guy Rainbird, Association of Investment Companies**

Guy Rainbird is the Public Affairs Director of the AIC and is responsible for managing its government relations and wider lobbying activity. This has included making representations on VCT qualifying conditions, the regulations on inadvertent breaches and the Listing Rules.

He previously worked in consultancy, where he acted as an external adviser to the Association for over five years and specialised in financial services matters.

### **Ian Sayers, Association of Investment Companies**

Ian Sayers is the Director General of the Association of Investment Companies (AIC), having previously been its Technical Director until his promotion to Deputy Director General in 2005.

Ian has extensive experience in providing technical advice to the AIC's Members and their managers on areas such as taxation, accounting, company law and regulation. He is also heavily involved in the AIC's public affairs activities and regularly lobbies the Government, the Treasury, the FSA and the European Commission on matters affecting the investment company industry.

He joined the AIC in 1998 from Ernst & Young, where he was a tax manager in the Investment Management Group specialising in investment trusts.

### **Mark Wignall, Matrix Private Equity Partners LLP**

Mark Wignall is Chief Executive of Matrix Private Equity Partners LLP. Matrix is one of the largest VCT managers with a 15 strong team managing £115 million VCT assets. The Matrix Income & Growth VCTs invest in established growing privately owned companies, with a particular focus on backing MBO teams.

Mark joined the UK private equity industry over 20 years ago and led the buyout that formed Matrix in 2004.