



**AIC Conference for Channel Islands Directors
The Venue, Fermain Valley Hotel, St Peter Port, Guernsey**

Tuesday 13 September 2011

Programme

09.00 – 09.30	Registration & Coffee
09.30 – 09.40	Welcome Address Sarah Bates, Chairman, AIC
09.40 – 10.05	Industry Update Ian Sayers, Director General, AIC
10.05 – 10.30	Public Affairs Guy Rainbird, Public Affairs Director, AIC
10.30 – 10.50	Overview of Offshore Investment Company Sector Simon Elliott, Head of Research, WINS Investment Trusts
10.50 – 11.25	Coffee Break
11.25 – 11.45	Managing Investment Company Discounts Alan Ray, Research Analyst, Cenkos Securities Limited
11.45 – 12.10	Priorities of Channel Islands Brussels Office Tom White, Deputy Director of European Affairs, Channel Islands Brussels Office
12.10 – 12.30	Q & A Session
12.30 – 12.40	Closing Comments
12.40	Lunch